

# Eniva Compensation Plan

## Team Member Qualifications

To earn commissions you must be active by placing a qualifying product order (49 BV/\$74.95 SV or greater) and have a qualifying backup Smart Order (49 BV/\$74.95 or greater) each month and meet level requirements.

## Advancement Qualifications

Rank	PE FL	Minimum SV	Managers
Manager			
Area Manger	4	\$1,200	
Regional Manager	6	\$2,500	2 PE AM
Senior Regional Manager	6	\$5,000	2 PE RM
Executive Regional Manager	6	\$10,000	2 PE RM 2 RM
Regional Director	6	\$20,000	3 PE RM, 3 RM
National Director	6	\$40,000	4 PE RM, 4 RM
Executive National Director to National Vice President	8	\$65,000 to \$2,000,000	6 PE RM, 4 RM to 12 PE RM, 4 RM

PE = Personally Enrolled FL = Frontline SV = Sales Volume

With the Eniva Compensation Plan Team Members earn commissions for their achievements in any of the following areas:

### 1. Retail Sales

Team Members can purchase Eniva products at wholesale cost, sell them at the suggested retail price and receive immediate profit.

### 2. Override Bonuses

#### Eniva Wholesale Club (one time bonus)

Enroll someone as an Eniva Wholesale Club Member and receive \$25.

#### Get Three (one time credit)

Enroll three Mangers who place a 49 BV/\$74.95 SV order in the same month and receive \$100 in product credit.

#### Area Manger Builder Bonus (one time bonus)

Earn a \$100 bonus for helping a Personally Enrolled Team Member achieve Area Manager status.

#### Business Builder Packs

Discounted Pricing on Bronze, Silver and Gold Packs.

### 3. Unilevel Commissions

Commissions are earned up to the seventh generation in the enrollment tree.

	Preferred Customer	Manager	Area Manager	Regional Manager	Senior Regional Manager	Executive Regional Manger
Personally Enrolled	1	4	4	6 2 AM	6 2 RM	6 2 PE, 2 RM
1ST	4/10/20%	4/10/20%	4/10/20%	4/10/20%	4/10/20%	4/10/20%
2nd	10%	10%	10%	10%	10%	10%
3rd		9%	9%	9%	9%	9%
4th		9%	9%	9%	9%	9%
5th			6%	6%	6%	6%
6th				4%	4%	4%
7th						3%

### 4. Lifestyle Bonus

Maximize profitability by building three strong legs to earn additional bonuses.

3 Legs @ SV	Lifestyle Bonus	Car Bonus	Leadership Bonus
1,000	\$100		
3,000	\$200		
6,000		\$500+	
7,000+			3 to 10%

### Bonus Requirements

#### Area Manger

Four Personally Enrolled Frontline with 49 BV/\$74.95 SV order  
49 BV/\$74.95 Qualified Order & Smart Order on file

#### Area Manager Builder Bonus

Fully qualified Area Manager, \$1,200 SV to receive

#### Regional Manager and Above

Six Personally Enrolled Frontline with 49 BV/\$74.95 SV order  
74 BV Qualified Order & Smart Order on file

Signed Code of Conduct Agreement

(Must be completed in the same month as qualification)